





let's give new life to energy



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Eni worldwide presence







r&m





i&c

Europe





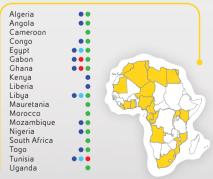
Asia / Oceania



America



Africa



Founded in Italy,

at home in the whole world.

Established in Italy in 1953, **Eni** is not only one of the biggest oil companies of the world but is also listed among the 30 most lucrative companies ever. We employ more than 33,000 people in 69 countries and manage the whole value chain from searching for raw material sources to the production of high-end lubricants.

- Research & Development
- · Oil and gas production
- Petrochemistry
- · Crude oil processing
- Transport and trade of mineral oil products
- · Commodity trading
- · Exploration of oil and gas
- Engineering

We joined the Global Compact as early as 2001 and thereby we support several UN projects in the fields of environment protection and human rights among others. With the aim of continuously improving the quality of our products our research and development lab in Milan cooperates with leading universities and institutions around the world:

- MIT, USA
- Politecnico Milano, Italy
- National Research Council (CNR), Italy







Eni Café

Eni Shop

Eni Wash



Eni Austria

Think globally - act locally

As a subsidiary of Eni S.p.A., the globally-operating Italian energy group, Eni Austria is among the leading oil companies on the Austrian market.

Eni is the full-range supplier of oil products in Austria. Fuels are traded throughout a **network of about 320 service stations** as well as through wholesalers together with heating oil and bitumen. **Lubricants** are distributed directly via the company's own experienced sales representatives.

The early history of Eni in Austria goes back to 1959 to the well-known brand name Agip, which is still in use on certain markets. Having acquired Esso and Mobil in 2010 Eni established itself as the number 1 player on the Austrian petrol station market.

The logo remained the same: the familiar six legged dog with a flame shaped tongue symbolizing the affiliation to the parent company as well as the perceptible Italian identity Eni Austria is showing to its customers being an Italian oil company.

Eni Austria employs approx. 180 people out of which 120 in Austria. Its customer base is made up of car drivers, car dealerships and garages, agriculture machine shops, transport and construction companies, industry and trade as well as airline companies.





Eni Group Austria

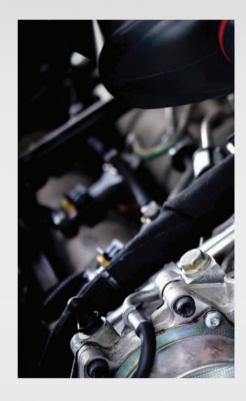
accumulated competence in lubricants

Based on the success in the field of lubricants beside the Austrian market Eni Austria also manages the lubricant markets of Hungary, Romania, Slovakia, the Czech Republic through branch offices in Budapest, Bucharest, Bratislava and Prague. Thus Vienna is the center for the CEE lubricants sales.

With its experienced regional sales teams and customized product and service packs Eni has been equal to highest quality, advisory expertise, continuity and customer satisfaction since decades for its customers of lubricants.

Eni Austria offers its business partners a comprehensive product range of high-tech lubricants for diverse applications. From high performance **automotive oils** to customized **industrial** product solutions customers are granted tailor-made product and service packs.







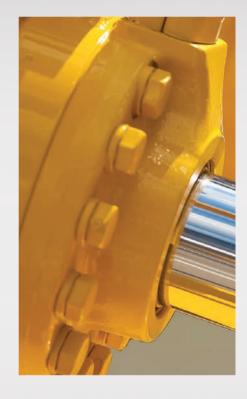


Eni simply knows what motors need.

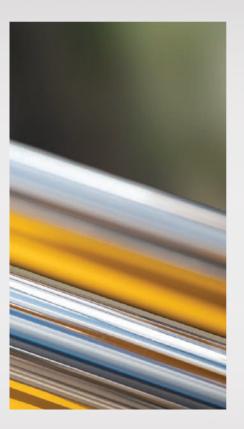
192 horsepower in 1.4 liter cylinder capacity: inconceivable not so long ago, affordable mass production technology today. More than 30 years passed since we set one of the cornerstones for the modern engine construction with the first synthetic oils. From small-power two-wheeler engines to most demanding sports car motors; from heavy diesel engines of industrial vehicles to the ones in agricultural machines and from engines used for electricity production to the huge machines built in deep-sea vessels – we have the optimal oil for each and every application.

- **▶ Eni i-Sint** Passenger car oils
- ♦ Eni i-Sigma Industrial vehicle oils
- **♦ Eni i-Ride** Two wheeler oils









Highest performance even under pressure

From the hydraulics in backhoes and bucket excavators throughout the steering systems of vessels and airplanes to huge industrial presses – every situation where large power must be generated or where the motion of machine parts must be secured calls for hydraulic oils as a solution. We represent ourselves in this field with several products sharing one common feature: highest **Eni** quality. Thanks to modern production technology we guarantee our customers outstanding product purity and a special focus on environment protection.

- ♦ Biodegradable multi-purpose hydraulic oils
- Multi-purpose hydraulic oils
- Detergent hydraulic oils
- ♦ EP hydraulic oils
- ♦ Special-use hydraulic oils
- ♦ Standard hydraulic oils







Eight gears

for real gourmets.

600 newton meters and above have been no rarity among modern passenger car diesel engines for a long time. Not to mention huge industrial machines engines of which reach multiples of the aforementioned value. Such immense power calls for being taken on the road. In many cases this means a whole gear life cycle without oil change. Only lubricants of top quality are able to meet such high requirements. That is why we offer you a wide product range suitable for automatically and electrically controlled gears from passenger cars through agricultural machines to converter transmissions of modern motor scooters.

- ♦ Synthetic gear oils
- ♠ Conventional gear oils
- ATF oils
- Multi-purpose gear oils









Is grease unhealthy? Ask a ball bearing.

When speaking of lubricants people firstly think of oils. However there are many applications where liquid lubricants cannot be applied, for example when little space is given for an oil circuit or when we have an open operating system. The selection of the appropriate grease is complex and must be always supported by an engineer. Only in this case can our greases protect your machines based on their outstanding lubricity.

- ♠ EP greases
- Multi-purpose greases
- Fluid greases
- ♦ High-temperature greases
- ♠ Ball and slide bearings
- Fluid gear greases
- ♦ Special-use greases







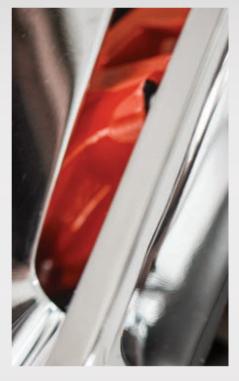


We make good even better.

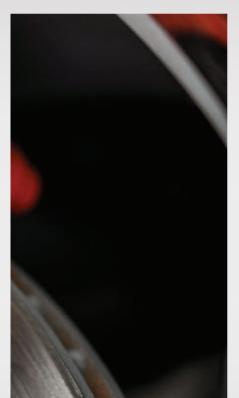
Sometimes small additions can make the difference. This is why we offer a wide range of fuel additives for every scope of application for petrol and diesel fuels as well as additives for heating oils. With the help of these we improve cold behavior, minimize abrasion, take care of effective protection against corrosion or improve efficiency. Also the stability of bearings – especially important in the case of heating oils – is considerably optimized. With our additives we grant you the opportunity to convert standard quality into premium heating oil quality.

- ♦ Fuel additives for petrol
- ♦ Fuel additives for diesel
- Additives for heating oils









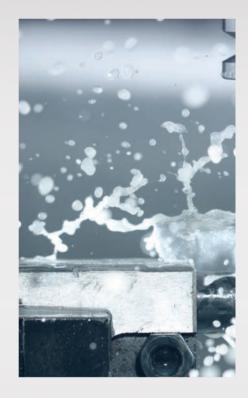
Not of oil

but still of Eni.

Naturally our competence does not end at lubricants. Thus you find several other products within the automotive field indispensable for good functioning of a vehicle. Our radiator antifreeze takes away the rough of the winter and with **Eni** brake fluids you'll be able to cope with the steepest descents in safety. We also offer excellent oil binders making less burden to our environment. Besides for the especially environment-friendly Euro-6 diesel engines we recommend our AdBlue® additive which is indispensable in many cases.

- ♦ Brake fluids
- ♦ Special developments for the automotive industry
- Oil binders
- ♠ Frost protection
- ▲ AdBlue®









We convert high carbon steel into the form of its life.

Our products for metal processing are known for their excellent persistence. With extreme long service life the downtimes of your machines minimize and quantities to be disposed will be significantly less, too. To put it short: you save a lot of money. Whether used by machining processes of high-strength steels or of complex shapes our products meet all requirements against modern cooling agents. Our cooling lubricants always guarantee optimal heat dissipation and effective reduction of friction between tool and workpiece throughout the whole manufacturing process.

Products

Water-miscible cooling lubricants

- Concentrated emulsions
- · Concentrated solutions
- Multi-purpose oils
- System care and service products

Non water-miscible cooling lubricants

- · Cutting compounds
- Minimum quantity lubricant
- · Grinding/honing oils
- · Eroding oils
- · Forming oils





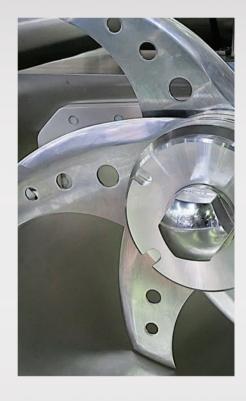


From the producer

of the best lubricant films ever.

Whether hydraulic systems, turbines, compressors, bearings, open and closed gears, guides of machine tools, pneumatic tools or industrial gear units – we are at home in all these fields and it would have been shorter if we listed only those spheres of industry where we are not present. Perfectly matched to the respective base oil and the given purpose our additives offer you in every segment of industry lubricants specific solutions for the most diverse requirements. Always being present: excellent lubricity and outstanding service life

- ♦ Compressor and circulating oils
- ♦ Industry gear oils
- ▲ Transformer oils
- ♦ Gearbox and adhesive oils
- ♦ Slideway oils
- ▲ Turbine oils
- ♦ Heat transfer oils
- Freezing mixture oils
- ♠ Engineering and medical white oils







Food-safe lubricants?

We get it done.

Our lubricants are a blessing for all machines. However, for some purposes not even this is sufficient since the food industry requires NSF H1-certified products. Only these are suitable for production facilities where accidental contact with food may not always be avoided. Whether drinks, meat, pastry or dairy products: requirements are so diverse as are the produced food themselves. Whether at 250 degree Celsius or far below zero, we offer the best matching oils and greases for every purposes.

- ♦ Hydraulic oil
- ♦ Chain lubricants
- ♦ Compressor oil
- ♦ Gear oils
- Greases





3

International

With over 60 years of experience in the lubricants' market our products are successfully traded in more than 100 countries.

The six legged dog is at home on all continents.

Made in Italy

The world-famous brand stands for power, energy and a tradition going back for a long time: the six legged dog is always at your service. Count on a strong brand, »made in Italy«!

Trust

Excellent quality, highest possible environment protection and maximal safety – these are what we focus on in the first place. We have a continuously audited quality, environment and safety management system and are Quality Austriacertified after standards of ISO 14001:2009 and BHS OHSAS 18001:2007.

2



Competence, individual support and top quality service on the spot

5

granted by a highly motivated regional customer service team. Eni keeps leaning on its experienced, competent and comprehensively customeroriented sales representatives. Our employees are aware of needs and desires of their local customers and are reliable partners and supporting pillars for our company in the dayto-day business. Genuine and open consultation, individual support and the long-term customer relations built upon the aforementioned are way more important for Eni than short term sales success.

4

Sustainability

For the sake of environment friendly waste oil disposal and to avoid any harm to nature we support you in compliance to all environmental regulations and offer a coherent disposal concept. This way you'll get rid of waste oil and empty packaging material lawfully and responsibly. For environment protection and the diligent handling of resources is just imperative. This is why all our plants have a certified environment management expanding from product design through to manufacturing.



Safe methods, safe supply

Our central warehouse, our own vehicle fleet as well as our reliable logistic partner quarantee always short delivery times and permanent availability of products. Eni not only provides secure supply to its partners but also technical safety. Our lubricant engineers are always eager to grant quick, professional advice relating to products and application methods on-site.

Research and development

Highly qualified co-workers of our research and development labs and the close cooperation with established research institutes worldwide guarantee top quality products. Beyond this Eni's individual technical developments optimally handle customer-specific machine requirements and problems.

Lubricant competence of a worldwide corporation

Our business partners profit from the experience of an international corporation that has since decades set again and again new landmarks in product quality through continuous research and development. From base oils throughout additives to diverse ready-made products - Eni's lines meet highest requirements. This way our customers gain a wide and high-quality product range from one single source, directly from the producer.





Enthusiasm

The enthusiasm for the versatile top-quality Eni products is systematically promoted and sustainably supported by international, national and regional marketing. Beside comprehensive marketing activities of our company we also enhance presence and sales of our business partners by custom-made marketing and service packs.

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Success

Right from the start we stand for a flexible and reliable partnership with all of our clients. This is why Eni supports its partners with self-developed, individually aligned training modules covering all fields from marketing to sales. The optimization of your operating costs secures profitable margins and the success we jointly strive for.



Thanks to the capability of looking ahead and finding innovative solutions the company has never been afraid of anticipating the future and reach ambitious goals since the time of the Eni-founder, Enrico Mattei. Therefore Eni uses since 2010 a new way of communication to support the talent and creativity of young ambitious artists. On the cover you can see the work of a Serbian illustrator and art director, Vesna Pešić alias Becha (her artist's name) having a passion for collages.



Please visit eni.com/at

Eni in the world

Eni the integrated energy company is present in 69 countries and employs more than 33,000 people worldwide. One of the activities of Eni is also to explore and exploit oil and gas reserves as well as to extract raw materials, to supply, trade and transport gas, liquid gas (LPG), electricity, fuels and chemical products.

In refineries and chemical plants **Eni** processes crude oil and other oil-based materials into fuels and lubricants as well as into chemical products delivered to wholesalers or traded through retailers or distributors.

Eni also grants technical services for mineral oil fields and performs construction works in green field and brown field areas focusing on the realization of technically demanding large projects mostly located on geographically challenging sites.

Strategies as well as optimized processes of Eni (from resource allocation to day-to-day business) guarantee not only success but also sustainable value as in the best interest of our stakeholders. In all countries where Eni is present our co-workers and partners are highly appreciated and our ethical principles also aim at serving the public good.

In 2014 Eni was again listed by the Dow Jones Sustainability Index and the FTSE4Good Index.



austria

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